



GREENSPACE BRANDS INC.

Management's Discussion and Analysis

For the three months and years ended March 31, 2018 and 2017

GreenSpace Brands Inc.

Table of Contents

CORPORATE OVERVIEW	3
OPERATING STRATEGY	5
FOURTH QUARTER AND YEAR TO DATE CONSOLIDATED RESULTS	5
SELECTED QUARTERLY INFORMATION FROM CONTINUING OPERATIONS	8
CASH FLOWS	9
LIQUIDITY AND CAPITAL RESOURCES	9
OFF BALANCE SHEET ARRANGEMENTS	9
TRANSACTIONS BETWEEN RELATED PARTIES	9
SUBSEQUENT EVENTS	10
CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS	10
CHANGES IN ACCOUNTING POLICIES / FUTURE ACCOUNTING POLICY CHANGES	11
RISKS AND UNCERTAINTIES	12
NON-IFRS MEASURES	16
OUTSTANDING SHARE DATA	17
OUTLOOK	18
FORWARD-LOOKING STATEMENTS	18
ADDITIONAL INFORMATION	18

MANAGEMENT'S DISCUSSION AND ANALYSIS

of Financial Condition and Results of Operations

For the three months and years ended March 31, 2018 and 2017

This Management's Discussion and Analysis ("MD&A") is a review of the consolidated financial condition and results of operations of GreenSpace Brands Inc. ("GreenSpace" or the "Company") as at and for the three months and years ended March 31, 2018 and 2017. The MD&A is intended to help readers understand the Company's business and the key factors underlying its financial results. It should be read in conjunction with the Company's annual consolidated financial statements and accompanying notes for the year ended March 31, 2018, which have been filed with applicable regulatory authorities and are available through SEDAR at www.sedar.com.

Additional information is also available on the Company's website at www.greenspacebrands.ca

The financial information contained herein has been prepared in accordance with International Financial Reporting Standards ("IFRS") and is reported in Canadian dollars; however, reference is made to Adjusted gross profit, earnings before interest expense, income taxes, depreciation and amortization ("EBITDA") and Adjusted EBITDA as defined in the "Non-IFRS Measures" section. Adjusted gross profit, EBITDA and Adjusted EBITDA are not measures of financial performance recognized under IFRS. The Company has included these measures as they are used by management to evaluate financial performance and management believes they will be used by certain investors and analysts in assessing the Company's financial performance. These measures are not necessarily comparable to similarly titled measures used by other companies and should not be construed as an alternative to net income or cash flow from operating activities as determined in accordance with IFRS. See the section within the MD&A entitled "Non-IFRS Measures" for further information.

This MD&A has been prepared as of June 20, 2018.

CORPORATE OVERVIEW

Life Choices Natural Food Corp. was originally incorporated under the *Business Corporations Act* (Ontario) on May 31, 1999. Aumento Capital IV Corporation (now GreenSpace or the Company) was incorporated under the OBCA on June 11, 2013 and was classified as a Capital Pool Company as defined in Policy 2.4 of the TSX Venture Exchange ("TSX-V").

On April 30, 2015, Life Choices Natural Foods Corp. ("Life Choices"), Aumento Capital IV Corporation ("Aumento") and Aumento Subco (a wholly-owned subsidiary of Aumento) completed a three-cornered amalgamation whereby Life Choices and Aumento Subco amalgamated to form a new entity named "Life Choices Natural Food Corp." and shareholders of Life Choices received common shares in the capital of the Company ("Shares"). Prior to the amalgamation, Aumento changed its name to "GreenSpace Brands Inc.". This transaction constituted the Company's qualifying transaction (the "Qualifying Transaction") under the policies of the TSX-V and the Shares of GreenSpace are now listed on the Toronto Venture Exchange ("TSX.V") under the symbol JTR ("Join The Revolution"). All proceeds raised as part of the Qualifying Transaction and concurrent private placement have been used in manner consistent with those detailed in the filing statements for the Qualifying Transaction.

The Qualifying Transaction was recorded as a reverse takeover for accounting purposes in accordance with EIC-10 "Reverse Takeover Accounting" of the CPA Canada Handbook. The consolidated financial statements are accordingly a continuation of the financial statements of Life Choices while the capital structure is that of the Company. Life Choices is deemed to be the acquirer for accounting purposes. Since the Company did not constitute a business in accordance with EIC-124 "Definition of a Business" of the CICA Handbook, the transaction was accounted for as a capital transaction, that is, a financing and recapitalization of the Company. The results of operations and cash flows for periods prior to April 30, 2015 presented in the consolidated financial statements are those of Life Choices.

GreenSpace is in the ever expanding business of developing, marketing and selling premium, convenient, natural foods to Canadians. We have a diverse brand portfolio, focused on complimenting the needs of todays consumers. Our product assortment focus on satisfying the needs of consumers as they transition through their different need states; from baby and infant to premium

snacking, beverages and dairy products. GreenSpace sources our natural ingredients largely from local, ethically operated suppliers and combine these ingredients into tasty and nutritious products.

GreenSpace has developed and brought to market several brands in the natural food space, namely, Life Choices Natural Foods (launched in 2002), Rolling Meadow (launched in August 2014), Holistic Choice (launched in August 2014), Kiwi Pure (launched in April 2015) and Nudge (launched in July 2015).

- All Life Choices beef and pork products feature one common trait: they all contain meat from grass fed and/or pasture raised animals that have not been subject to feedlot conditions. The result is meat that features higher levels of Omega 3 fatty acids and Conjugated Linoleic Acids (“CLAs”). All of Life Choices’ chickens are raised in low density barns with a premium on the ethical treatment of the birds at all times.
- The Rolling Meadow brand offers premium quality, 100% Canadian, grass fed dairy products, such as milk, yogurt, butter and kefir.
- Kiwi Pure is a grass-fed butter imported from New Zealand. Kiwi Pure butter contains 100% grass fed milk, provides improved omega ratios and contains no antibiotics or added hormones.
- Nudge offers snacking and convenience products and currently includes a line of organic macaroni and cheese products as well as fruit based snack bars for kids. Nudge Mac & Cheese is the first product of its kind in Canada to feature grass fed cheese. The Mac & Cheese product is the first of a number of snacking and convenience products expected to be brought to market under the Nudge label.

On October 19, 2015, the Company completed the acquisition of Love Child (Brands) Inc. (“Love Child”). Love Child is a Canadian-based producer of 100% organic food for infants and toddlers. Love Child’s mission is to bring to market only the purest, most natural and nutritionally-rich food, without the addition of any synthetic preservatives, refined sugars or other additives.

On February 25, 2016, the Company completed the 70% share acquisition of Central Roast Inc. (“Central Roast”). Central Roast is a leading all-natural, functional snack company that manufactures, markets, and distributes healthy snacks to major consumer retail customers in Canada. On October 7, 2016, as part of finalizing the terms on a new three year, \$7.5 million revolving senior secured asset based lending facility (“ABL Facility”) the Company acquired the remaining 30% of the issued and outstanding shares of Central Roast.

On January 18, 2017, the Company completed the acquisition of Nothing But Nature Inc. (“Nothing But Nature”) which owns the Kiju brand. Nothing But Nature is a brand leader in the Canadian shelf stable organic juice segment. Nothing But Nature markets and distributes a variety of organic juices through major distributors and consumer retail channels in Canada and to a number of select U.S. customers. The brand focuses on providing consumers with sustainable, healthy drinks without compromising quality and taste.

On August 23, 2017, the Company acquired all the outstanding shares of The Cold Press Corp. which owns the CEDAR brand. The CEDAR brand is a leader in selling a wide variety of premium cold pressed juice based products and probiotic enriched juices and provides unique flavor combinations that deliver premium superfood nutrition through major consumer retail channels in Canada.

On January 24, 2018, the Company acquired all the outstanding shares of Galaxy Nutritional Foods, Inc., (“Galaxy Foods”) which owns the GO Veggie brand. GO VEGGIE is one of the leading brands in North America in the emerging plant based dairy category.

GreenSpace aims to continue to grow through a two-pronged growth strategy. First, through continued investments in new brands and product development to broaden the product offerings within its established brands. Second, through acquisition, by making strategic investments in strong, simple ingredient businesses in the natural and organic food space. By integrating various brands, the Company has proven that it is able to achieve economies of scale and enhanced market penetration.

OPERATING STRATEGY

The GreenSpace operating strategy is designed to create value for customers and shareholders through increased distribution for its brands, innovative product development, increased same store sales volume with customers, market and channel expansion and diversification of the brand and product portfolio.

Over the last 3 years, GreenSpace has consistently executed against its operating strategy to strengthen and grow its brands, particularly as it relates to distribution and launching innovative new products. GreenSpace has been heavily focused on taking advantage of opportunities to win shelf space with its retail partners when those opportunities present themselves. Of late, the opportunity to get additional shelf space, to launch new products with key retailers and to launch new brands that fill holes in the market, have been abundant and GreenSpace continues to feel that accepting those opportunities is the best thing for the business both in the short term and long term. GreenSpace believes the true value of the business can be found in the shelf space dedicated to its brands, as that is an indication not only of the success of the operating strategy, but the attractiveness and authenticity of the brand portfolio.

GreenSpace believes its key priorities are:

- i) Always do the right thing for our consumer
- ii) Be the best partner possible for our retail customers
- iii) Be the innovation leader in all the categories that we compete in
- iv) Ensure that our products are widely distributed so more people have access to better food
- v) Internally launch new brands or make selective acquisitions on an opportunistic basis to diversify product offerings; and
- vi) Maintain high internal operating efficiencies by maintaining a customer-focused, collaborative culture.

GreenSpace has grown rapidly, increasing revenue by almost 20x since going public in May 2015. With increased revenue and scale, the business is well positioned to drive greater growth in gross margin and EBITDA dollars in the future.

FOURTH QUARTER AND YEAR TO DATE CONSOLIDATED RESULTS

The following is a table and description of the fourth quarter and year to date consolidated operational results for the Company.

Consolidated Interim and Annual Statements of Operations and Comprehensive Loss

(expressed in thousands of Canadian dollars)	For the 3-month period ended March 31,				For the year ended March 31,			
	2018	2017	Inc/(Dec)	Inc/(Dec)	2018	2017	Inc/(Dec)	Inc/(Dec)
	\$	\$	\$	%	\$	\$	\$	%
Gross revenue	19,132	12,945	6,186	47.8	65,082	41,959	23,123	55.1
Less: rebates and discounts	(2,116)	(1,485)	(631)	42.5	(7,408)	(4,076)	(3,332)	81.7
Less: listing fees	(543)	(354)	(189)	53.4	(1,369)	(796)	573	72.0
Net revenue	16,473	11,106	5,366	48.3	56,305	37,087	19,218	51.8
Cost of goods sold	13,538	8,879	4,659	52.5	44,871	28,760	16,111	56.0
Gross profit	2,935	2,227	707	31.7	11,434	8,327	3,107	37.3
Gross profit percentage	17.8%	20.1%			20.3%	22.5%		
Adjusted gross profit¹	3,478	2,581	898	34.7	12,803	9,123	3,681	40.4
Adjusted gross profit percentage	20.4%	22.5%			22.2%	24.1%		
General and administrative	1,260	301	959	318.6	3,404	1,690	1,714	101.4
Storage and Delivery	1,111	631	480	76.1	2,926	1,749	1,177	67.3
Salaries and benefits	1,376	1,098	278	25.3	4,392	3,313	1,079	32.6
Advertising and promotion	657	333	325	97.9	2,059	1,017	1,042	102.5
Professional fees	128	168	(40)	(23.8)	459	530	(71)	(13.4)
Stock-based compensation	47	41	6	14.6	172	198	(26)	(13.1)
Amortization of intangible assets	600	322	278	86.3	1,742	1,102	640	58.1
Net income (loss) before interest expense, accretion expense, and income taxes.	(2,244)	(665)	(1,579)	237.4	(3,720)	(1,272)	(2,448)	192.2
Interest expense	272	91	181	198.9	518	485	33	6.8
Accretion expense	22	104	(82)	(78.8)	171	1,335	(1,164)	(87.2)
Foreign exchange loss	317	-	317	100.0	317	-	317	100.0
Net loss before income taxes	(2,855)	(860)	(1,995)	232.0	(4,726)	(3,092)	(1,634)	52.8
Deferred income taxes (recovery)	20	(85)	105	(123.5)	(283)	(292)	9	(3.1)
Loss from continuing operations	(2,875)	(775)	(2,100)	271.0	(4,443)	(2,800)	1,643	58.6
Loss from discontinued operations	-	-	-	-	-	(503)	503	(100.0)
Net Loss	(2,875)	(775)	(1,925)	248.4	(4,443)	(3,303)	(1,140)	34.5
EBITDA ¹	(1,530)	(274)	(1,256)	458.4	(1,668)	38	(1,706)	(4489.5)
As a percentage of net revenue	(9.3%)	(2.5%)			-3.0%	0.1%		
Adjusted EBITDA¹	(262)	348	(610)	(175.3)	1,150	1,394	(244)	(17.5)
As a percentage of net revenue, excluding listing fees	(1.5%)	3.0%			2.0%	3.7%		

¹ See Non-IFRS Measures

Revenue

Gross revenue, for the fourth quarter ended March 31, 2018, was the highest gross revenue amount ever earned by the Company in a single quarter. Gross revenue for the quarter ended March 31, 2018 increased 47.8% and net revenue, which is gross revenue net of deductions for rebates, discounts and one-time listing fees, increased 48.3% over the same period in prior year.

Consistent with previous quarters, the gross and net revenue increases in the quarter were the result of continued strong growth from the internally launched brands, as well as significant growth in the acquired brands of Love Child, Central Roast, Kiju and Cedar. Q4 also saw roughly 2 months of positive contribution from Galaxy Foods offset by the discontinuation of Nudge and Holistic Choice whose results had appeared in previous quarters.

Gross Profit and Adjusted Gross Profit (see Non-IFRS Measures)

The Company's adjusted gross profit margin for the fourth quarter and year ended March 31, 2018, decreased compared to the adjusted gross profit margin seen over the same period in prior year. Consistent with previous quarters, the decline was primarily due to: i) spoilage incurred as a result of throwing out a large amount of perishable product in the Rolling Meadow and Go Veggie brands ii) the sale of Holiday seasonal items within the Central Roast brand at a significant discount to cost due to a key customer not ordering to their forecast iii) larger proportion of revenue being earned through the Rolling Meadow and Central Roast brands, which have traditionally earned lower profit margins compared to Love Child iv) A significant commodity based price increase in grass fed butter, for the Kiwi Pure brand.

Consistent with prior periods, the listing fees incurred in the current quarter (considered one-time, non-recurring costs to get new products on the shelf) have been added back to gross profit by the Company in calculating Adjusted gross profit. Please see the non-IFRS measures section of the MD&A below for details on these adjustments.

Selling, General and Administrative ("SG&A") Expenses

Overall, SG&A expenses for the three months ended March 31, 2018 increased from 23.1% of net revenue in the fourth quarter of fiscal 2017 to 27.8% of net revenue in the current quarter. The increase was primarily due to non-recurring restructuring costs with the discontinuation of the Holistic Choice and Nudge Brands, the associated costs of the MeatBar launch, and costs associated with the acquisition and integration of Galaxy Foods. Fines from retailer partners for out of stock products related to Love Child supply shortages in Q2 and Q3 also impacted SG&A expenses.

For the three months ended March 31, 2018 general and administrative expenses is at 7.6% of net revenue compared to 2.7%, over the same period of prior year as a result of the non-recurring restructuring costs with the discontinuation of the Nudge Brand, and the incrementally higher costs that Galaxy foods runs as a percentage of revenue. The Company continues to closely monitor its consolidated fixed costs and improve margins by spreading those fixed costs over a larger revenue base and will be working with the Galaxy acquisition to rationalize certain costs to bring that business more in line with GreenSpace historical results.

For the three months ended March 31, 2018 storage and delivery expenses increased from 5.7% of net revenue in the fourth quarter of fiscal 2017 to 6.7% of net revenue in the current quarter. This is largely due to the incrementally higher costs that Galaxy runs for Storage and Delivery as a percentage of revenue, versus the rest of the GreenSpace business. GreenSpace is expecting to see efficiencies in storage and delivery costs through fiscal 2019, as it transfers products from third party warehouses to its self managed warehousing facility.

For the three months ended March 31, 2018 salary and benefits expenses decreased from 9.9% of net revenue in the fourth quarter of fiscal 2017 to 8.4% of net revenue in the current quarter. Salary as a percentage of revenue decreases as our revenue base grow, but the amount increases as a result of consolidating Galaxy Foods payroll in the result.

Advertising and promotional expenses were 4.0% of net revenue for the quarter ended March 31, 2018, which increased from the 3.0% of net revenue in the fourth quarter of last year. This was in part due to the influence of Galaxy foods which historically spends significantly more on advertising and promotion, as well as being due to timing of marketing, trade shows and promotional campaigns. For the year ending March 31, 2018, advertising and promotional expenses were 3.7% of net revenue which is in line with historical spend.

Professional fees in the current quarter were 0.8% of net revenue compared to 1.5% over the same period in the prior year. A majority of these fees are non-recurring and would not be considered part of normal on-going operations. As a result, these non-recurring professional fees have been normalized and removed in calculating Adjusted EBITDA. Please see the non-IFRS measures section of the MD&A below for details on these adjustments.

Consistent with previous quarters, the Company continues to recognize stock option expenses associated with the option awards grant by the Company's Board of Directors to all employees. As the grants are amortized using a graded vesting method it is not unusual to see stock based expense fluctuate from quarter to quarter.

Interest and Accretion Expense

The Company incurred higher interest and accretion charges in the current quarter ended March 31, 2018 compared to the prior year. In the fourth quarter of fiscal 2018, the Company carried a VTB at \$7.0 million with the Galaxy acquisition which has a 8.5% interest rate per annum. The Company also carried a higher average debt level with the bank to facilitate working capital investment for the growth in sales.

The accretion expense is much lower in the current quarter compared to the prior year as a result of repayments of related party loans, associated with the Love Child and Central Roast acquisitions, in both the second and third quarters last year. The Company is expecting accretion expense going forward to continue at these lower levels.

Foreign Exchange Loss

Unrealized foreign exchange loss of \$0.3 million was recorded due to the revaluation of the VTB from the Galaxy Foods acquisition. The USD \$5.72 million VTB amount is re-valued at each of the period end date using the period end date spot rate and could fluctuate period from period due to market.

Adjusted EBITDA (see Non-IFRS Measures)

For the three months ended March 31, 2018, the Company reported a loss in Adjusted EBITDA of \$0.3 million (1.5% of net revenue, excluding listing fees) which compares to an Adjusted EBITDA of \$0.3 million (3.0% of net revenue, excluding listing fees) over the same period in prior year. Adjusted EBITDA was lower than expected due to disposal of lower margin inventory during the quarter and higher than normal advertising costs due to seasonal advertising opportunities.

SELECTED QUARTERLY INFORMATION FROM CONTINUING OPERATIONS

(expressed in Canadian dollars)

Unaudited quarterly financial data for fiscal 2018 and fiscal 2017 are summarized as follows. The sum of the net income per share from continuing operations for the four quarters in both fiscal 2018 and fiscal 2017 may not equal the net income per share for the full year, as presented, due to rounding.

(Expressed in thousands of Canadian Dollars, except per share amounts)

Three months ended	31-Mar-18	31-Dec-17	30-Sep-17	30-Jun-17	31-Mar-17	31-Dec-16	30-Sep-16	30-Jun-16
	\$	\$	\$	\$	\$	\$	\$	\$
Gross revenue	19,132	16,348	15,370	14,233	12,945	10,078	9,792	9,145
Less: rebates and discounts	(2,116)	(1,798)	(1,820)	(1,674)	(1,485)	(985)	(951)	(655)
Less: listing fees	(543)	(284)	(412)	(130)	(354)	(60)	(254)	(128)
Net revenue	16,473	14,266	13,138	12,429	11,106	9,033	8,587	8,362
Gross profit	2,935	3,064	2,701	2,735	2,227	2,024	1,958	2,109
Gross profit %	17.8%	21.5%	20.6%	22.0%	20.1%	22.4%	22.8%	25.2%

Adjusted gross profit¹	3,478	3,348	3,113	2,865	2,580	2,084	2,212	2,237
Adjusted gross profit %	20.4%	23.0%	23.0%	22.8%	22.5%	22.9%	25.0%	26.3%
Net loss from continuing operations	(2,875)	(734)	(524)	(310)	(741)	(530)	(953)	(536)
Net loss per share from continuing operations – basic and diluted	(0.04)	(0.01)	(0.01)	(0.00)	(0.01)	(0.01)	(0.03)	(0.01)
EBITDA ¹	(1,530)	(213)	(44)	123	(278)	142	5	162
EBITDA % of net revenue	(9.3%)	(1.5%)	(0.3%)	1.0%	(2.5%)	1.6%	0.1%	1.9%
Adjusted EBITDA¹	(262)	528	475	415	344	290	394	360
Adjusted EBITDA, as a percentage of net revenue excluding listing fees	(1.5%)	3.6%	3.5%	3.3%	3.0%	3.2%	4.5%	4.2%

¹See Non-IFRS Measures

The results of operations and cash-flows for any particular quarter are not indicative of the results expected for the full fiscal year.

CASH FLOWS

Summary Statement of Cash Flows

(thousands of Canadian dollars)

	For the year ended March 31,	
	2018	2017
Cash provided by (used for)	\$	\$
Operating activities	(8,818)	(2,932)
Investing activities	(10,936)	(6,723)
Financing activities	19,754	9,655
Net increase (decrease) in cash	-	-
Cash - beginning of year	-	-
Cash – end of year	-	-

Cash flow from continuing operations consumed \$8.8 million for the year ended March 31, 2018 (2017 - \$2.9 million). The negative operating cash-flow was primarily the result of the Company investing in working capital, specifically inventory and accounts receivable. Inventory at March 31, 2018 was high at \$12.0 million due to the inventory at GO VEGGIE, our latest acquisition and new product MeatBar on hand expected to launch in the first quarter of fiscal 2019. Compared to the previous quarter, inventory has reduced to normalized levels. Cash was utilized in investing activities to acquire all the outstanding shares of Cold Press Corp (CEDAR) and Galaxy Nutritional Foods, Inc. (GO VEGGIE), office furniture, equipment and to invest in product development. During the second quarter of fiscal 2018, the Company closed a \$10.8 million short form prospectus offering of 7.3 million of the Company's common shares at an issue price of \$1.48 per share, netting \$10.0 million after fees, which was used to fund the increased working capital needs, the CEDAR and GO VEGGIE acquisitions and repay debt.

LIQUIDITY AND CAPITAL RESOURCES

On August 3, 2017, the Company closed a bought deal short form prospectus offering of 7,300,000 common shares of the Company at a price of \$1.48 per share (the "Offering"), which includes 500,000 common share issued pursuant to the exercise of the over-allotment option, for aggregate gross proceeds of \$10.804 million. The Offering was conducted by a syndicate of underwriters (the "Underwriters") led by Beacon Securities Limited and Cormark Securities Inc., and including Laurentian Bank Securities Inc., PI Financial Corp. and Raymond James Ltd.

In consideration of the services rendered by the Underwriters in connection with the Offering, GreenSpace paid the Underwriters a commission equal to 6% of the gross proceeds of the Offering, including any proceeds raised pursuant to the exercise of the over-allotment option, provided, however, that a fee of 3% was payable in respect of proceeds raised from certain "president's list" subscribers totaling 804,200 Common Shares.

The net proceeds of \$10.0 million from the Offering was used to fund the acquisition of The Cold Press Corp. (CEDAR), working capital needs and general corporate purposes.

On May 4, 2018, the revolving commitment increased from \$12 million to \$13 million and at the company's request, can increase to \$15 million to fulfill potential investment needs in working capital to support growth in the coming year. Over the next 12 months, the Company may generate additional cash-flow from: (i) operational cash flow improvements; (ii) revenue growth; and (iii) the successful integration of the Love Child, Central Roast, NBN, Cold Press Corp (CEDAR) and GO VEGGIE businesses. However, it is expected that additional financing will be obtained through the increase in existing, or entering into of new, debt facilities in order to increase working capital, through warrant vesting and/or through the future issue and sale of equity/debt securities. Any future equity financing would be dilutive to existing shareholders of the Company and may be dilutive to earnings and cash flow per share.

The Company monitors its capital structure and makes adjustments according to market conditions in an effort to meet its objectives given the current outlook of the business and industry in general. The Company may manage its capital structure by issuing new shares, taking on debt, acquiring cash through acquisitions or disposing of assets. The capital structure is reviewed by Management and the Board of Directors on an ongoing basis.

The Company considers its capital to be share capital and long-term debt.

The Company manages capital through forecasting processes whereby working capital and operational cash-flow are forecasted on a weekly basis to proactively identify any capital shortfall or surplus. The Company's budget is updated on a monthly basis based on actual experience. The annual budget is reforecast quarterly and any updates to the annual budget through the reforecast are reviewed with the Board of Directors.

The Company will continue to make significant up-front investments in research and development, sales and marketing, and general and administrative expenses in order to rapidly develop and expand its business. Because the Company continues to incur significant expenditures for research and development, sales and marketing, and general and administrative expenses, the Company may experience negative cash flow in certain quarters where substantial investments are required until it reaches a higher level of sales with positive gross margins. The inability to generate consistent positive cash flow is a risk to the Company's business and could lead to the need to obtain additional financing in the future by way of debt or equity.

OFF-BALANCE SHEET ARRANGEMENTS

The Company has a non-material vehicle lease agreement expiring in January 2019.

On July 4, 2016, the Company entered into a 10-year lease agreement for a 50,000 square foot warehouse facility. The lease agreement commences on November 1, 2016 and the space will be sufficient to accommodate the current year inventory build as a result of new revenue opportunities and the new facility also gives the Company adequate space for growth. The new leased facility has an annual rent of \$0.4 million.

In October 2016, under its new ABL Facility, the Company issued a stand-by letter of credit for \$0.2 million to one of its Canadian suppliers for extended credit terms.

TRANSACTIONS BETWEEN RELATED PARTIES

Loans from Related Parties

On November 16, 2017, 750,000 shares were issued at a price of \$1.00 per share to settle the Love Child Earn-out Shares. Accretion expense recognized within the year ended March 31, 2018 is approximately \$84,000 (2017 - \$108,000).

The Cedar VTB of \$0.243 million is unsecured, non-interest bearing and repayable over twelve equal monthly installments from the closing of the Cedar acquisition in August 2017.

Cedar Earn-out consideration will be settled in common shares before December 31, 2018. Earn-out amount of \$0.514 million discounted at 16% to be \$0.460 million as of August 23, 2017. Accretion expense recognized for the year ended March 31, 2018 is approximately \$54,000 (2017 - \$nil).

The Galaxy VTB of \$7.412 million is with a principal amount of USD\$5.714 million bears interest at a rate of 8.5% per annum. The loan matures on January 24, 2020 with no set repayment schedule. Interest expense accrued for the year ended March 31, 2018 is approximately \$115,000 (2017 - \$nil).

Transactions with Related Parties

The Company has a lease arrangement for office space with a shareholder of the Company. The Company paid rent expense of \$166,000 during year ended March 31, 2018 (2017 – \$120,000).

The Company has an outstanding balance of \$0.149 million at March 31, 2018 (March 31, 2017 - \$0.159 million) due to the CEO included in accounts payable and accrued liabilities. These amounts relate to unpaid compensation, accordingly, there are no specified repayment terms and this amount does not bear interest.

Key management includes the Company’s directors and officers. Compensation awarded to key management includes a salary, stock based compensation and director fees. The following table presents key management compensation:

(Expressed in thousands of Canadian dollars)	Years ended	
	March 31, 2018	March 31, 2017
Salary and director fees	\$693	\$775

SUBSEQUENT EVENTS

Stock Option Grant

On June 20, 2018, the Board of Directors of the Company approved the granting of incentive stock options (the “Options”) pursuant to the terms of the Corporation’s stock option plan to a number of employees to acquire up to an aggregate of 561,000 common shares in the capital of the Company.

All Options granted to the employees are exercisable for a period of ten years at a price of \$0.984 per common share. These Options vest over a five-year period with 20.0% of the Options vesting one year after the date of the grant and the remainder vesting 20.0% annually thereafter.

Increase in ABL facility commitment

On May 4, 2018, the revolving commitment increased from \$12 million to \$13 million and at the company’s request, can increase to \$15 million to fulfill potential investment needs in working capital to support growth in the coming year.

CRITICAL ACCOUNTING ESTIMATES AND JUDGEMENTS

Management’s discussion and analysis of its financial condition and results of operations, including the discussion on liquidity and capital resources, is based upon the Company’s unaudited condensed consolidated interim financial statements, which have been prepared in accordance with IFRS unless otherwise noted.

The preparation of these condensed consolidated interim financial statements requires management to make estimates and judgements that affect the reported amounts of assets, liabilities, revenue, expenses and related disclosure of contingent assets and liabilities. On an ongoing basis, management evaluates its estimates and judgements, particularly those related to the determination of the estimated recoverable amount of accounts receivable, inventory, provisions, financial instruments and share based compensation. Management bases its estimates on historical experience and on various other assumptions, which are

believed to be reasonable under the circumstances, the results of which form the basis for making judgements about the carrying value of assets and liabilities that are not readily apparent from other sources.

No known trends, commitments, events or other uncertainties are currently believed to materially affect the assumptions used. Critical accounting estimates and judgements are described in greater detail in the Company's annual MD&A for the year ended March 31, 2018 and the audited annual consolidated financial statements for the year ended March 31, 2018.

CHANGES IN ACCOUNTING POLICIES / FUTURE ACCOUNTING POLICY CHANGES

The Company's accounting policies are set out in the Company's annual consolidated financial statements for the year ended March 31, 2018 and were consistently applied to all the periods presented unless otherwise noted below.

Future Changes in Accounting Policies

The Company is currently evaluating the adoption of the following new and revised standards. Any changes will be made in accordance with the applicable transitional provisions.

IFRS 9 – Financial Instruments

In July 2014, the IASB issued in its final form IFRS 9 - Financial Instruments (IFRS 9) which replaces IAS 39 - Financial Instruments: Recognition and Measurement. IFRS 9 establishes principles for the financial reporting of financial assets and financial liabilities that will present relevant and useful information to users of financial statements for their assessment of the amounts, timing and uncertainty of an entity's future cash flows. This new standard is effective for the Company's interim and annual Consolidated Financial Statements commencing January 1, 2018. The adoption of this policy did not have a material impact on the Company.

IFRS 15 – Revenue from Contracts with Customers

In May 2014, the IASB issued IFRS 15 - Revenue from Contracts with Customers (IFRS 15), which covers principles for reporting about the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. IFRS 15 is effective for annual periods beginning on or after January 1, 2018, with earlier adoption permitted. Entities will transition following either a full or modified retrospective approach. This policy will not have a material impact on the Company.

IFRS 16 – Leases

In January 2016, the IASB issued IFRS 16 – Leases (IFRS 16), its new leases standard that requires lessees to recognize assets and liabilities for most leases on their balance sheets. Lessees applying IFRS 16 will have a single accounting model for all leases, with certain exemptions. Lessor accounting is substantially unchanged. The new standard will be effective from January 1, 2019 with limited early application permitted. The Company is in the process of reviewing the standard to determine the impact on the consolidated financial statements.

Amendments to IFRS 2 - Share-based Payments

In June 2016, the IASB issued amendments to IFRS 2 - Share-based Payments (IFRS 2), clarifying how to account for certain types of share-based payment transactions. The amendments provide requirements on the accounting for: the effects of vesting and non-vesting conditions on the measurement of cash-settled share-based payments; share-based payment transactions with a net settlement feature for withholding tax obligations; and a modification to the terms and conditions of a share-based payment that changes the classification from cash-settled to equity-settled. The amendments to IFRS 2 are effective prospectively for annual periods beginning on or after January 1, 2018, with earlier adoption permitted. This policy will not have a material impact on the Company.

Other accounting standards or amendments to existing accounting standards that have been issued, but have future effective dates, are either not applicable or are not expected to have a significant impact on the Company's consolidated financial statements.

The Company does not intend to adopt any of these standards before their respective effective dates.

RISKS AND UNCERTAINTIES

The Company is subject to certain risks and uncertainties that could have a material adverse effect on the Company's results of operations, business prospects, financial condition, dividends to shareholders and the trading price of the common shares.

Competitive Industry

The prepared food industry in Canada is competitive, consisting of many large and small Canadian and international corporations, some possessing extensive financial resources and experience giving them strategic abilities in the development, sourcing, promotion, marketing, production and sale of product including but not limited to the ability to secure shelf space. Increased competition may have an adverse effect on profitability as it can result in lower sales, lower gross profits and/or greater operating costs.

Constant innovation in product development has been a key factor in the Company's ability to compete with other large retail companies. There is a risk that the Company will be unable to develop new products to address consumer needs. Even if the Company identifies new innovations, the cost may be prohibitive, the product's taste may not meet consumer standards, there may be regulatory restrictions on production and advertising and new products may detract sales from existing products minimizing net revenues generated. If the Company is not successful in innovation, there is no assurance it will secure another competitive advantage.

The Company's ability to develop, market, and sell new products at an appropriate price may be hampered by unfavourable terms of sale imposed by its customers, the inability to obtain shelf space for its products at a reasonable cost or, once placed, the inability to secure retailing at an attractive price point. Due to high levels of competition in numerous product categories, significant retailers may demand listing fees, price concessions on products or may become more resistant to price increases for the Company's products. Increased price competition and resistance to price increases may have, a negative effect on results of operations. Competitors, many of whom have greater resources than the Company, vie for the same shelf placement and may offer incentives to the retailers that the Company cannot match.

Existing or future market participants may also compete for the recruitment and retention of qualified employees or for corporate acquisition candidates. Competition for corporate acquisition candidates could have the effect of increasing the price for acquisitions or reducing the number of suitable acquisition candidates.

The Company competes, particularly in the dairy category, with producers of non-premium products that have lower production costs and private labels that have lower marketing costs. Such producers offer conventional products at lower costs than premium products. An economic downturn or other external factor may cause consumers to become price sensitive. This could force the Company to lower its prices, resulting in lower profitability or, in the alternative, cause the Company to lose market share if it fails to lower prices.

Industry Relationships

The Company's ability, including manufacturing or distribution capabilities, and that of its suppliers, business partners and contract manufacturers, to make, move and sell products will be critical to its success. Damage or disruption to the Company's sales abilities or its manufacturing or distribution capabilities due to weather, including any potential effects of climate change, natural disaster, fire or explosion, terrorism, epidemics, pandemics, strikes, repairs or enhancements at its facilities, or other reasons including an increased demand for supplies from the limited number of suppliers, could impair the Company's ability to manufacture, transport or sell its products. Failure to take adequate steps to mitigate the likelihood or potential impact of such events, or to effectively manage such events if they occur, including a rapid response time, could adversely affect the Company's product supply, distribution, relationships, business, financial condition and results of operations, as well as require additional resources to restore its supply chain.

Maintaining Brand Image and Reputation

The success of the Company will depend on its ability to maintain the brand image for its existing products, extend its brands to new platforms, and expand its brand image with new product offerings. Underperformance of new product launches can damage overall brand credibility with customers and consumers. Furthermore, the development and introduction of new products requires substantial research, development and marketing expenditures, which the Company may not be able to finance or which it may be unable to recover if the new products do not achieve commercial success and gain widespread market acceptance. If the Company is unsuccessful in its product innovation efforts and demand for its existing products declines, its business could be

negatively affected. The Company will seek to maintain, extend, and expand its brands and image through marketing investments, including advertising and consumer promotions, and product innovation. Negative public perception of food and beverage marketing could adversely affect the Company and its brand image. It could also lead to increased government regulation, which would result in increased costs to the Company and could affect the Company's ability to maintain, extend and expand its brands. Any adverse publicity concerning marketing practices, natural food regulation or consumer dissatisfaction, relating directly to the Company or relating to the industry as a whole, could damage the Company's reputation and brand image, undermine customer confidence and reduce long-term demand for natural food products.

The impact of adverse publicity on the Company's operations could be magnified due to the rapidly changing media environment. The Company is expected to use social and digital media and online advertising campaigns to market its products. The growing use of social and digital media increases the speed and extent that information or misinformation and opinions can be shared. Negative posts or comments about the Company, its brands or products on social or digital media, whether or not valid, could seriously damage its brands and reputation quickly and the Company will be required to rapidly respond to any negative feedback. If the Company does not manage online interactions and negative feedback as a whole, its product sales, financial condition and operating results could be materially and adversely affected.

Changes in Consumer Preferences and Demand

Consumer preferences evolve over time and the success of the Company's food products depends on its ability to identify the tastes and dietary habits of consumers and to offer products that appeal to their preferences, including concerns of consumers regarding health and wellness, obesity, product attributes, and ingredients at a competitive cost. Introduction of new products and product extensions require significant development and marketing investment. If the Company's new products fail to meet consumer preferences, or it fails to introduce new and improved products on a timely basis, then the return on new product investment will be less than anticipated. Consequently, the Company's strategy to grow sales and profits with investments in acquisitions, marketing, and innovation will be less successful.

A significant shift in consumer demand away from the Company's products or the Company's failure to maintain its current market position could reduce its sales or the prestige of its brands in its markets, which could have an adverse effect on the Company's results of operations. While the Company continues to diversify its product offerings, developing new products entails risks and it cannot be certain that demand for its products will continue at current levels or increase in the future.

Commodity Supply

The products distributed and/or sold by GreenSpace are created using a number of different commodities; primarily meat and dairy products. Commodities can be subject to price volatility caused by commodity market fluctuations, supply and demand, currency fluctuations, external conditions such as the environment, the weather, and changes in governmental agricultural and energy policies and regulations. In particular, GreenSpace is subject to rules and regulations around supply management systems like the dairy market which could affect its ability to market some of its products. For example, Rolling Meadow milk is currently classified as a 'niche' product by the Dairy Farmers of Ontario ("DFO"). Should the DFO change this classification to a 'special' milk class or other, GreenSpace would lose certain advantages offered by being classified as 'niche' and competition could increase. Certain of Canada's international trading partners have put pressure on the Federal Government to abolish the supply managed system in dairy, chicken and egg production in Canada, such as in the Trans-Pacific Partnership negotiations which Canada has recently joined. Although it is unclear what effect the winding down, should it occur, of supply management in Canada would have on GreenSpace ability to continue to run the Rolling Meadow brand, it is expected that any impact on the Canadian dairy industry would be phased in over a number of years, thus providing Canadian dairy industry participants time to make required adjustments.

Commodity price increases will result in increases in raw material, packaging, energy costs and operating costs. The Company may not be able to increase its product prices and achieve cost savings that fully offset these increased costs and increasing prices may result in reduced sales volume, reduced margins, and profitability. GreenSpace purchases certain commodities directly from the source (rather than from a vendor or reseller) which minimizes price fluctuations however, it may not always be possible to do so. The Company may engage in hedging against commodity price increases; these practices reduce, but do not eliminate, the risk of negative profit impacts from commodity price increases. The Company will not be able to fully hedge against changes in commodity prices and the risk management procedures used may not always work as intended.

Reliance on Specific Contracts

A significant amount of the Company's product volume is sold through large retail chains, including supermarkets and wholesalers, and a single distributor. These retail chains are becoming more consolidated and, at times, may seek to use their purchasing power to improve their profitability by negotiating lower prices, increasing emphasis on generic and other private-label brands, and increasing promotional programs. Discount retailers continue to challenge traditional retail outlets, which could amplify such acts. These factors, as well as others, could have a negative impact on the availability of the Company's products, as well as its profitability. At times, a retailer may choose to temporarily discontinue sales of one or more of the Company's products as a result of a dispute the Company may be having with that retailer. Additionally, due to high levels of competition in the Company's product categories, certain key retailers may demand listing fees, increases on listing fees or other fee concessions for its products. A dispute with a large retailer that chooses not to sell certain products for a prolonged period of time, or a dispute with its key distributor, could adversely affect the Company's sales volume and/or financial results.

Industry Regulation

The manufacture and marketing of food products for human consumption is extensively regulated. The primary areas of regulation include the processing, packaging, storage, distribution, marketing, advertising, labeling, quality and safety of GreenSpace's food products, as well as the health and safety of its employees and the protection of the environment. In Canada, the Company will be subject to regulation by various government agencies, including the Canadian Food Inspection Agency, Agriculture and Agri-Food Canada, as well as various provincial and local agencies. The Company will also be regulated by similar agencies outside of Canada. Management cannot predict the nature of future laws, regulations, interpretations or applications, nor can it determine what effect either additional governmental regulations or administrative orders, when and if promulgated, would have on its business in the future. They could, however, require the reformation of certain products to meet new standards, the recall or discontinuance of certain products not able to be reformulated, additional record keeping, expanded documentation of the properties of certain products, expanded or different labeling and/or scientific substantiation. Changes in regulatory requirements (such as proposed labeling requirements), or evolving interpretations of existing regulatory requirements, may result in increased compliance cost, capital expenditures and other financial obligations that could adversely affect the Company's business or financial results. In addition, the marketing of food products for human consumption has come under increased scrutiny in recent years, and the food industry has been subject to an increasing number of legal proceedings and claims relating to alleged false or deceptive marketing under federal, provincial, state and foreign laws or regulations. Legal proceedings or claims related to the Company's marketing could damage its reputation and/or could adversely affect its business or financial results. Any or all of such changes, requirements, proceedings or claims could have an adverse effect on the Company's results of operations and financial condition.

Food Safety and Product Recalls

The sale of products for human use and consumption involves the risk of injury or illness to consumers. Such injuries may result from inadvertent mislabelling, tampering by unauthorized third parties or product contamination or spoilage. Under certain circumstances, the Company may be required to recall or withdraw products, suspend production of its products or cease operations, which may lead to an adverse effect on the Reporting Issuer's results of operations. In addition, customers may cancel orders for such products as a result of such events. Even if a situation does not necessitate a recall or market withdrawal, product liability claims might be asserted against the Company. While the Company is subject to governmental inspection and regulations and believes its facilities and those of its co-packers and suppliers comply in all material respects with all applicable laws and regulations, if the consumption of any of its products causes, or is alleged to have caused, a health-related illness the Company may become subject to claims or lawsuits relating to such matters. Even if a product liability claim is unsuccessful or is not fully pursued, the negative publicity surrounding any assertion that its products caused illness or physical harm, including the risk of reputational harm being magnified through news articles, blogs, chat rooms and social media sites, could adversely affect the Company's reputation with existing and potential customers and consumers and its corporate brand image. Moreover, claims or liabilities of this type might not be covered by insurance or by any rights of indemnity or contribution that the Company may have against others. The Company maintains product liability insurance in an amount that it believes to be adequate. However, the Company cannot be sure that it will not incur claims or liabilities for which it is not insured or that exceed the amount of its insurance coverage. A product liability judgement against the Company or a product recall could have a material adverse effect on the business, consolidated financial condition, results of operation or liquidity. Additionally, a failure by co-packers to comply with food safety, environmental, or other laws and regulations may disrupt the supply of products or may lead to claims and liabilities.

Dependence on Management and Key Personnel

The Company will strongly depend on the business and technical expertise of its management team and there is little possibility that this dependence will decrease in the near term. The loss of the services of such key personnel may have a material adverse effect on the Company's business, financial condition, results of operations and prospects. The contributions of the existing management team to the immediate and near term operations of the Company are likely to be of importance. In addition, there is competition for qualified personnel in the natural food industry and there can be no assurance that the Company will be able to continue to attract and retain all personnel necessary for the development and operation of its business.

Trademarks and Other Intellectual Property

GreenSpace considers its trademarks, particularly certain brand names and product packaging, advertising and promotion design and artwork to be of significant importance to its business and ascribes a significant value to these intangible assets. The Company will rely on trademark and other intellectual property laws and other arrangements to protect its proprietary rights. There can be no assurance that the steps taken by GreenSpace to protect any intellectual property rights will preclude competitors from developing confusingly similar brand names or promotional materials. GreenSpace has taken reasonable legal steps to ensure its proprietary rights do not infringe upon the proprietary rights of third parties, but there can be no certainty of its success in such protection measures or the impact of such costs on the Company's results of operations.

Management of Growth

The Company may be subject to growth-related risks including capacity constraints and pressure on its internal systems and controls. The ability of the Company to manage growth effectively will require it to continue to implement and improve its operational and financial systems and to expand, train and manage its employee base. The inability of the Company to properly manage growth may have a material adverse effect on the Company's business, financial condition, profitability, results of operations and prospects.

Issuance of Debt

From time to time, the Company may require additional funds on hand for working capital or other purposes. Transactions undertaken in pursuit of these funds may increase the Company's debt levels above industry standards for companies of similar size. Depending on future plans, the Company may require additional equity and/or debt financing that may not be available or, if available, may not be available on favourable terms to the Company. The level of the Company's indebtedness from time to time, could impair its ability to obtain additional financing on a timely basis in order to take advantage of business opportunities that may arise.

Price Volatility of Publicly Traded Securities

In recent years, the securities markets in Canada have experienced a high level of price and volume volatility, and the market prices of securities of many companies have experienced wide fluctuations in price which have often been unrelated to the operating performance, net asset values or prospects of particular companies. There can be no assurance that continuing fluctuations in price will not occur. It may be anticipated that any quoted market for the Company's shares will be subject to market trends generally, notwithstanding any potential success of the Company in creating revenues, cash flows or earnings. The value of the Company's shares will be affected by such volatility. A public trading market in the Company Shares having the desired characteristics of depth, liquidity and orderliness depends on the presence in the marketplace of willing buyers and sellers of Company Shares at any given time, which presence is dependent on the individual decisions of investors over which the Company has no control. There can be no assurance that an active trading market in securities of the Company will be established and sustained. The market price for the Company's securities could be subject to wide fluctuations, which could have an adverse effect on the market price of the Company. If an active public market for the Company's shares does not develop, the liquidity of a shareholder's investment may be limited and the share price may decline.

Profitability

There is no assurance that the Company will earn profits in the future, or that profitability will be sustained. There is no assurance that future revenues will be sufficient to generate the funds required to continue the Company's business development and

marketing activities. If the Company does not have sufficient capital to fund its operations, it may be required to reduce its sales and marketing efforts or forego certain business opportunities.

Foreign Exchange

The Company has exposure to foreign currency exchange in the short term. The Company does buy a number of Central Roast raw materials from the United States and does have a number of Life Choices and Love Child products co-packed by US and European based co-packers. Consequently, the Company has exposure to foreign exchange through those transactions. The Company does enter into forward currency contracts to cover some of this exposure. As well, it factors the currency exchange into its pricing however if significant changes were to occur in foreign exchange rates, particularly the US dollar and Euro, the Company may realize compressed margins for a period of time until price increases could be successfully passed through to customers.

NON-IFRS MEASURES

Definitions and Reconciliations

“Adjusted gross profit” represents gross profit adjusted to exclude non-recurring, one-time listing fees which would not be considered part of on-going, normal operations. The Company’s management believes that in addition to gross profit, adjusted gross profit is a useful supplemental measure of gross profit prior to one-time expense items such as listing fees. Adjusted gross profit allows management to compare the Company’s margin over time on a consistent basis. However, adjusted gross profit is not a recognized measure under IFRS. Investors are cautioned that Adjusted gross profit should not be construed as an alternative to gross profit determined in accordance with IFRS. The Company’s method of calculating Adjusted gross profit may differ from the method used by other issuers, and accordingly, the Company’s Adjusted gross profit calculation may not be comparable to similarly titled measures used by other issuers.

“EBITDA” is earnings before interest expense, income taxes, depreciation and amortization. The Company’s management believes that in addition to net income or loss, EBITDA is a useful supplemental measure of cash available for distribution prior to debt service, changes in working capital, capital expenditures and income taxes. However EBITDA is not a recognized measure under IFRS. Investors are cautioned that EBITDA should not be construed as an alternative to net income or loss determined in accordance with IFRS, or as an indicator of the Company’s performance, or as an alternative to cash flows from operating, investing and financing activities which measure the Company’s liquidity and cash flows. The Company’s method of calculating EBITDA may differ from the method used by other issuers and, accordingly, the Company’s EBITDA calculation may not be comparable to similarly titled measures used by other issuers.

“Adjusted EBITDA” represents EBITDA adjusted to exclude non-recurring, one-time income and expense items which would not be considered part of on-going, normal operations. The Company’s management believes that in addition to net income or loss, Adjusted EBITDA is a useful supplemental measure of cash available for distribution prior to debt service, changes in working capital, capital expenditures and income taxes. Adjusted EBITDA allows management to compare the Company’s operating performance over time on a consistent basis. It is believed that certain investors and analyst use Adjusted EBITDA to measure a company’s ability to service debt and to meet payment obligations, or as a common valuation measurement. However, Adjusted EBITDA is not a recognized measure under IFRS. Investors are cautioned that Adjusted EBITDA should not be construed as an alternative to net income or loss determined in accordance with IFRS, or as an indicator of the Company’s performance, or as an alternative to cash flows from operating, investing and financing activities which measure the Company’s liquidity and cash flows. The Company’s method of calculating Adjusted EBITDA may differ from the method used by other issuers and, accordingly, the Company’s Adjusted EBITDA calculation may not be comparable to similarly titled measures used by other issuers.

Reconciliation of Gross profit to Adjusted gross profit

(expressed in thousands of Canadian dollars)

	3-months ended	3-months ended	Year ended	Year ended
	March 31, 2018	March 31, 2017	March 31, 2018	March 31, 2017
	\$	\$	\$	\$
Gross profit	2,935	2,227	11,434	8,327
Add back non-recurring expenses				
Listing fees	543	354	1,369	796
Adjusted gross profit	3,478	2,581	12,803	9,123

Reconciliation of Net loss from continuing operations to EBITDA and Adjusted EBITDA from continuing operations

(expressed in thousands of Canadian dollars)

	3-months ended	3-months ended	Year ended	Year ended
	March 31, 2018	March 31, 2017	March 31, 2018	March 31, 2017
	\$	\$	\$	\$
Net loss	(2,875)	(775)	(4,443)	(3,303)
Interest and accretion expense	294	195	689	1,820
Depreciation and amortization	714	391	2,052	1,310
Unrealized foreign exchange loss	317	-	317	-
Deferred income tax recovery	20	(85)	(283)	(292)
Loss from discontinued operations	-	-	-	503
EBITDA	(1,530)	(274)	(1,668)	38
Add back non-recurring expenses				
TSX listing fees associated with Equity Offerings	30	68	70	118
Legal expenses associated with Equity Offerings and Acquisitions	8	37	53	171
Auditing expenses associated with Equity Offerings and Acquisitions	-	28	46	80
Listing Fees	543	354	1,369	796
Restructure Cost	307	135	900	191
Fines and penalties for shorts	380	-	380	-
Adjusted EBITDA	344	457	1,394	(1,077)

OUTSTANDING SHARE DATA

As of June 20, 2018, the Company had 72,720,372 common shares issued and outstanding, 6,818,552 warrants convertible into 6,818,552 common shares of the Company and 1,740,704 stock options, convertible into 1,740,704 common shares of the Company.

OUTLOOK

This section contains certain forward-looking statements. Please refer to the disclosure under the heading “Forward-Looking Statements” for a discussion of risks and uncertainties related to such statements.

GreenSpace continues to believe that there are a number of fundamental trends occurring within both the Global and North American food industries. These trends will continue to drive consumer demand for GSB brands and customers will continue to be attracted by the Company’s innovation within the natural and organic marketplace.

As a result of this the Company continues to be optimistic that anticipated market growth will continue to drive demand for the Company’s acquired and developed brands and provides a lot of opportunity for further expansion into new product offerings. This has been evidenced by several distribution wins announced over the last three quarters. In particular GreenSpace expects that it will continue to execute on a two-pronged growth strategy. Firstly, the Company expects to have a strong and on-going internal brand and product development program. There are currently a number of new product offerings in various stages of development that the Company expects to release strategically, to fill gaps in the Canadian natural and organic marketplace, over the next few quarters. Secondly, the tripling in size of the Canadian natural and organic food market over the last decade has been driven by a number of new entrants, creating a highly fragmented competitive landscape. The Company hopes to take advantage of this and expects to continue to grow through acquisition by making strategic investments in strong, simple ingredient businesses which would have positive and immediate impacts on revenue, gross margins and profitability.

With its increasing revenue base and numerous new distribution wins, management expects to continue to generate positive adjusted EBITDA margins. The Company continues to feel it is in a strong position to be one of the principle consolidators in the North American natural and organic food market, due to its industry position and accumulated reputational goodwill.

FORWARD-LOOKING STATEMENTS

Certain statements in this press release constitute forward-looking statements within the meaning of applicable securities laws. Forward-looking statements include, but are not limited to, statements made under the heading “Outlook” and other statements concerning the Company’s 2018 objectives, strategies to achieve those objectives, as well as statements with respect to management’s beliefs, plans, estimates, and intentions, and similar statements concerning anticipated future events, results, circumstances, performance or expectations that are not historical facts. Forward-looking statements generally can be identified by the use of forward-looking terminology such as “outlook”, “objective”, “may”, “will”, “expect”, “intend”, “estimate”, “anticipate”, “believe”, “should”, “plans” or “continue”, or similar expressions suggesting future outcomes or events. Such forward-looking statements reflect management’s current beliefs and are based on information currently available to management. Forward-looking statements involve risks and uncertainties that could cause actual results to differ materially from those contemplated by such statements and there can be no assurance that actual results will be consistent with these forward-looking statements. Factors that could cause such differences include the cyclical nature of the construction and agriculture industries, changes in general economic conditions and interest rates, adverse weather, cost and availability of materials used to manufacture the Company’s products, competitive developments, legislative and government policy changes, as well as other risk factors included in the Company’s Annual Information Form dated July 18, 2017 under the heading “Risks and Uncertainties Related to the Business” and as described from time to time in the reports and disclosure documents filed by the Company with Canadian securities regulatory agencies and commissions. This list is not exhaustive of the factors that may impact the Company’s forward-looking statements. These and other factors should be considered carefully and readers should not place undue reliance on the Company’s forward-looking statements. As a result of the foregoing and other factors, no assurance can be given as to any such future results, levels of activity or achievements or levels of dividends and neither the Company nor any other person assumes responsibility for the accuracy and completeness of these forward-looking statements. The factors underlying current expectations are dynamic and subject to change. Certain statements included in this press release may be considered “financial outlook” for purposes of applicable securities laws, and such financial outlook may not be appropriate for all purposes. All forward-looking statements in this press release are qualified by these cautionary statements. The forward-looking statements contained herein are made as of the date of this press release and except as required by applicable law, the Company undertakes no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events or otherwise.

ADDITIONAL INFORMATION

Additional information, including the Company’s annual information form, is on SEDAR at www.sedar.com.